



Bender Conservatory of Music

Job Title: Saxophone Teacher

Job Description: We are seeking a qualified music teacher to teach private Saxophone lessons to our students, and to grow a private Saxophone instruction studio within Bender Conservatory.

About Us: We provide professional, one-on-one, in-person, private music instruction. We have developed a unique training system that focuses on rudimentary technique and mastery, rather than learning songs and playing by ear. Our students usually become accomplished musicians with four years of training at our conservatory.

About the Role: You will help distinguish our conservatory with professionalism, by applying our Bender proprietary teaching technique and training practices. You will build your student-base and build client loyalty to the Bender name. Among the responsibilities of the role are:

Education: You will teach private Saxophone instruction in a one-to-one setting, with a high degree of professionalism, according to our specific Bender teaching pedagogy, our specific Bender curriculum, which involved employing continued use of the metronome to teach music.

Opportunity Development: You will manage the client relationship based upon student learning retention, including documenting lesson notes, giving lesson grades, and assisting in producing the final session Bender studio recital.

Continuing Education: Willingness to participate in yearly continuing education to refine your pedagogical and relationship-management skills, and other skills as necessary, for Bender growth.

Portfolio Expansion: For existing customers, you will work to expand the sales of additional deliverables.

Agreement Renewals: In a timely manner, you will work with Bender administration to collaborate with students and parents to re-register students for the next session. You will also ensure your students are enrolled in the correct course, and are working toward the following post-requisite courses required to become an accomplished Saxophone player.

About You: The ideal candidate will have the following skills and experience:

- Bachelor's Degree or higher in Saxophone performance, or relevant accomplishment thereof.
- Formal training or expertise in Music Theory.
- At least two years of experience teaching private music lessons.
- Willingness to learn and adapt our Bender proprietary teaching methods, and to keep those methods confidential.
- Willingness to learn and use our proprietary corporate computer system, to manage your client base, and maintain educational records.
- Willingness and ability to stand and speak for extended periods of time.
- Willingness and ability to lift up to forty pounds, on a regular basis (such as when needed to move electronic keyboards or other things).
- Understanding of the music lessons industry and the unique challenges students face, such as potential reading difficulties and motor coordination problems.

- Effective communication skills, with sensitivity toward the feelings of young children.
- Willingness and ability to do whatever else is reasonable and necessary to perform the role of private music instructor, and for the functioning of Bender Conservatory.

Other: Candidate must be willing to submit to a background check and drug test, which may be re-administered periodically. Candidate must possess and maintain reliable transportation.

Application Instructions: If you are ready to become part of our Bender organization, please familiarize yourself with our philosophy by reading our website at benderconservatory.org, then send a letter of intent and your resume, both attached, to info@benderconservatory.org. In your letter of intent, please explain what idiosyncracies you have encountered or learned about the private music instruction business through your existing experience.